

JOB POSTING DETAILS

Employer	Nedco Electrical Supplies (Nedco)	Job Type	RI
Job Title	Inside Sales Associate	Duration	Full Time
Job ID	11760	Location	Sault Ste. Marie
Date Posted	November 16, 2021	Closing Date	December 14, 2021

Job Overview - Description & Duties

For 100 years, Nedco has been a cornerstone in the electrical industry. With branches across Canada, Nedco, a division of Rexel Canada Electrical Inc., is pleased to offer one-stop shopping for a wide range of quality products such as communications, wire and cable, distribution, lighting, data, home integration and security.

As an Inside Sales Associate based in Sault Ste Marie, your essential duties will be to:

- Directly service customers via phone & email on a daily basis.
- Process orders, inquiries & quotations every day.
- Consistently achieve a high level of customer service.
- Confirm stock availability and suggest alternatives as required.
- Make follow-up calls to customers on all quotations.
- Make at least four (5) outbound calls per day to various customers to solicit additional business.
- Assist customers with any inquiries regarding e-commerce.

Required Skills

- A minimum of two years of inside sales or customer service experience
- Proven ability to communicate effectively and build customer relationships
- Strong multitasking and time management skills
- Be computer literate
- AS400 experience would be an asset
- Electrical apprenticeship experience considered as an advantage
- Product knowledge of the electrical business is a must
- Team Player

Other Requirements

Employee Value Proposition

Joining Nedco means choosing a company that listens to its employees. Nedco accelerates progress, all the while respecting its people, their culture and diversity.

As a Nedco employee, you will have the opportunity to:

- Think ahead
- Work with a great team
- Make a personal impact
- Learn from the best
- Earn the career you want

We can offer people a remarkable range of career opportunities - whether that's moving up in a particular area of expertise or

switching to something completely new. If you're motivated, we'll help you find the career path that suits you.

Nedco provides a stable and safe work environment along with a competitive salary with excellent benefits and pension packages

How to Apply

If this is the right position for you, click here to apply:

<https://www.fitzii.com/job/62300?s=re> OR send your resume to careers@rexel.ca

Nedco is an equal opportunity employer firmly committed to the Canadian marketplace.

If you require any accommodation in the application process, please contact us with the "Need Help" button in Fitzii.

We thank all candidates for their interest. However, only those candidates selected for interviews will be contacted.

Please visit www.nedco.ca for other career opportunities.